H. L. HUNT'S EXPERIENCE WITH COSMETICS

I was always interested in "remedies." I went to the wild Florida real estate boom in 1925. People were coming in from all over the world and losing all of the money they had. I lost very little. When I returned at the end of about 4 months, I found a shallow field of heavy oil had been discovered between Monroe and Alexandria, Louisiana. I always preferred the shallow production and I went in person to find and buy some leases in the "Tullos-Urania" field. I drilled a well on the Tullos heirs lease and brought it in for 400 barrels a day.

I learned there was no market at Tullos for my oil and there was no market for the oil produced in that field anywhere.

I took a train to New York to find someone who would buy the oil. I soon became acquainted with a knowledgeable man in charge of refining of Harry Sinclair's company. At that time I always stayed in the field where we were drilling nearly all of the time. In drilling the first well I had been getting the heavy black oil on my hands as I would turn the pumps on heavier or less and from the oil on the pipe we were drilling with. When I did succeed in getting the sticky oil off my hands, I found the skin on both hands was vastly improved. The hand which accumulated the most oil was the most improved.

In New York I told the man with Sinclair who was in charge of their refining that this oil had some properties which would be in demand by makers of cosmetics. He was so impressed that he gave me an order for 45,000 barrels a day, which would take care of the companies which had already brought in oil. About four of them were major companies. I later learned the Sinclair buyer soon had many buyers for oil who were interested in the cosmetic properties of the oil, and he was very successful in the selling of the oil which had the reputation for being valuable in making cosmetics. The "Tullos-Urania" field had no pipeline outlet and the sales were for movement by tankcars. I developed a movement of train-load shipments to the Gulf Coast area and some other refining areas.

My experiences in selling a mixed crude oil for making cosmetics enabled me to put in a gathering system and sell to the Sinclair buyer the first oil ever produced in the East Texas Field, the greatest oil reserve ever discovered up to then.

Health food stores, who stock HLH Aloe Vera Cosmetics readily, do not like any petroleum derivatives in a cosmetic line.

About 1968 I was again interested in the demand for cosmetics. I was listening to Dewey Compton, a great radio broadcaster who had an early Saturday morning, 1 hour and 5 minutes, radio broadcast. This Garden Gate radio broadcast was to tell the listeners what they should grow in the yard, in the garden and on farm land tracts close to their home. I was listening to him because I have always been interested in farming.

One morning he talked about a new plant, Aloe Vera. The next Saturday I discovered he was in trouble with what he had said about this plant. He often read letters he received from ladies primarily who wanted the information he divulged and had read these letters on the air. Many criticized him for what he said about the Aloe Vera plant.

I wanted to find out whether he or his critics were right. I called three men of our organization who knew something about farming and also about chemistry. I asked them to check their areas to find out whether Dewey Compton or his critics were right in the controversy. They promptly reported to me that Aloe Vera was a great plant. I soon made arrangements to begin using it as a basis for cosmetics - HLH ALOE VERA COSMETICS. The healing processes of these cosmetics and the HLH non-hallucinating drugs is nearly unbelievable.

Our products are advertised extensively, but the word of mouth recitals are best of all advertising. Our great products cannot be adequately described in an ad, and we must rely on the users to tell the outlets how great our HLH Cosmetics and HLH Drugs are.

The HLH Aloe Vera Cosmetics is truly a great cosmetic line. All that is necessary is that the buyers for stores use them personally and they will understand that in stocking the HLH Aloe Vera Cosmetics they will be offering their customers a super product. Please feel free to reproduce any of the HLH Aloe Vera Cosmetic material and distribute to friends.

Constructively,

H L Hunt

H. L. Hunt

ne of the June Hunt Commercials, Channel 39 TV, each Tuesday and Thursday between 7:30 and 7:45 p.m.

VIDEO	AUDIO
GIRL HOLDS UP BOTTLE LOOKS TOWARD CAMERA CAMERA PANS DOWN TO BOTTLE MOMENTARILY, BACK TO GIRL GIRL PUTS LOTION ON BACK OF HAND, RUBS IT IN	This is a bottle of Aloe Vera Hand and Body Lotion, made by HLH Aloe Vera Cosmetics. Until you try it, you cannot know just how marvelous it will make your skin feel. But I can tell you WHY your skin will appreciate this lotion: it is because HLH Hand and Body Lotion contains aloe vera gel, Nature's own skin care ingredient.
GIRL TOUCHES LEAF OF ALOE VERA PLANT	For centuries, the gel of the aloe vera plant has been cherished for its magical properties as a skin care and beauty aid.
GIRL HOLDS BOTTLE TOWARD CAMERA AGAIN	Now, HLH Cosmetics has blended aloe vera gel into a hand and body lotion which brings you an ancient beauty secret, in a modern cream that gives lasting protection.
GIRL AND CAMERA TURN TOWARD DISPLAY OF ALL PRODUCTS GIRL POINTS TO CREAMS, LOTIONS GIRL POINTS TO LIPSTICKS, MASCARAS, OTHER PRODUCTS (GIRL GLANCES AT ITEMS AS SHE POINTS OR REFERS TO THEM, BUT KEEPS EYE CONTACT WITH CAMERA)	And HLH has blended aloe vera gel into a whole new line of HLH Aloe Vera Cosmetics--all the creams and lotions your skin needs. And all the other cosmetic items you need for the modern look of beauty.